

**THE BOARD OF COUNTY COMMISSIONERS
DURHAM, NORTH CAROLINA**

Monday, June 4, 2007

9:00 A.M. Worksession

MINUTES

Place: Commissioners' Room, second floor, Durham County Government Administrative Complex, 200 E. Main Street, Durham, NC

Present: Chairman Ellen W. Reckhow, Vice-Chairman Becky M. Heron, and Commissioners, Philip R. Cousin Jr. (arrived at 9:23 a.m.) and Michael D. Page

Absent: Commissioner Lewis A. Cheek

Presider: Chairman Reckhow

Motion to Excuse

Commissioner Page moved, seconded by Commissioner Cousin, to excuse Commissioner Cheek from the June 4, 2007 Worksession.

The motion carried with the following vote:

Ayes: Cousin, Heron, Page, and Reckhow

Noes: None

Absent: Cheek

2009-2015 Transportation Improvement Program (TIP) Local Priority List

Mark Ahrendsen, Transportation Manager, introduced this item by stating that the N.C. Department of Transportation (NCDOT) and the Durham-Chapel Hill-Carrboro Metropolitan Planning Organization (DCHC MPO) mutually adopted a seven-year Transportation Improvement Program (TIP). The TIP is a program of transportation capital and operating assistance projects to be implemented over the next seven years with the use of federal and state funds. The TIP is traditionally updated every two years. The Administration prepares and recommends an update to the list of transportation priority projects to be submitted to the MPO and State for consideration in the development of the next TIP. The DCHC MPO and the State recently approved the FY 2007-2013 TIP and have released a schedule for development of the FY 2009-2015 TIP.

Mr. Ahrendsen discussed the following:

- Background
- Issues and Analysis

- Alternatives
- Financial Impacts

Mr. Ahrendsen concluded by recommending that the Board of County Commissioners adopt the “Resolution to Endorse the Durham County Project Priority List for the FY 2009-2015 Transportation Improvement Program”.

Mr. Ahrendsen responded to questions raised by the Board.

Directives

1. Review all methods and alternatives to fund these projects.
2. Change wording on Item No. 6 of Attachment C to reflect what would be built as it relates to regional transit. Make title more generic. To read: “Regional Service (Phase I) – transit service to connect Durham, RTP, RDU, Cary, and Raleigh.”
3. Consider discussing adequate transportation and final recommendations at a future Joint City-County Committee meeting.
4. Add an additional whereas to the Resolution regarding the need to identify other funding options.
5. Research priority listing regarding sidewalks on Cook Road.
6. Place on the June 25 Regular Session Agenda.

Public Health Presentation: Proposed Contract for Medical Services for the Durham County Detention Facility and the Youth Home in Response to RFP # 07-012

Brian Letourneau, Public Health Director, introduced this item. He stated that the Board is requested to receive and review a presentation from Correct Care Solutions Inc. (CCS) for a contract in response to RFP #07-012 to continue to provide a comprehensive health care services program to meet the needs of persons in the custody of the Sheriff and those detained at the Youth Home.

Since September 2004, Correct Care Solutions Inc. has provided the health care services at both sites. Prior to the implementation of the services, the Health Department had difficulty in recruiting and maintaining adequate staffing in the jail. Additionally, inmate health care costs dramatically increased making it difficult to budget appropriately.

In keeping with County policy, a request for proposals (RFP) was advertised on Sunday, March 4, 2007. A pre-bid conference with three vendors was held on March 14, 2007. Two proposals were received on April 5, 2007 from Correct Care Solutions Inc. and Prison Health Services (PHS). The proposals were distributed for evaluation by a selection committee comprised of representatives from the Sheriff’s Office and Health Department.

CCS and PHS were interviewed on April 20, 2007 by representatives from the Sheriff’s Office and Health Department. During the interviews, each company 1) presented more information regarding the proposals and experiences with other facilities; and 2) responded to questions from the selection committee members. After the presentations, it was the

consensus of the committee to recommend continuing to work with CCS. (Using a scoring process, CCS received 1167 points and PHS received 1088 points out of a possible score of 1440.) The Purchasing Department verified the MWBE utilization information from CCS. They have identified a 2% MWBE participation goal with their bid.

Mr. Letourneau recommended that the Commissioners receive the presentation to explain the following service provision option offered by CCS for FY 2007-08:

- An aggregate cap of \$500,000 for all pharmaceuticals and off-site service;
- An insurance ceiling of \$30,000 per inmate;
- A sharing of costs over \$500,000 at a rate of 80% County and 20% CCS with the County having a ceiling of \$100,000 of “risk” over \$500,000 to \$625,000; and
- An equal sharing in savings below \$500,000 cap.

This option is priced at \$2,598,800 including \$100,000 for services that exceed the aggregated cap amount. This option also has an added per diem charge of \$2.78 per inmate per day for any month with an average daily population greater than 620.

During the first year of operation, the services will be evaluated; future contracts and price re-negotiation would be optional at that time.

On May 10, 2007, CCS presented the proposal to the Board of Health during its regular meeting. The Board of Health approved the proposal and recommended that the Commissioners contract with CCS to continue to provide health services to inmates of the Durham County Detention Facility.

Patrick Cummiskey, Executive Vice President, Correct Care Solutions, gave the following presentation:

CORRECT CARE SOLUTIONS

CCS Today

- Almost 30,000 inmates under our care
 - Controlled and Focused growth
- Operate facilities in nine different states
- Over 1,200 employees
- Proudly list every client as a reference

Durham Accomplishments: CCS wishes to continue a partnership that is WORKING!

- Successfully maximized on-site resources, reducing required off-site care
- Opened an infirmary, improving visibility and treatment of patients
- Successfully hired a large cadre of nurses with familiarity with facility and patients, resulting in improved patient care
- Increased staff allowing for a 24/7 health services operation
- Developed improved protocols, policies, and procedures, leading to more consistent patient care and more efficient processes

- Took over intake medical process from Sheriff's staff
- Provided creative re-insurance policy, resulting in decrease of off-site expenses
- Improved discount at Duke Hospital by 50%
- Initiated open communication, including daily case management, with local hospitals
- Virtually eliminated press associated with health care at the Detention Facility (no news is good news in this industry)
- Achieved accreditation by NCCHC for the first time ever for Durham County in 2005

Our Durham Patient Population

- 9,000 patients annually 'visit'
- Significant Chronic Care Needs
- Patient population often non-compliant with past prescribed treatments
- High percentage of indigent patients

Key Components of Program

- Intake Process
- Sick Call
- Health Assessments (Physicals)
- Chronic Care
- Medication Administration
- Utilization Management

Key Services-Volume

Monthly Averages-Events

<u>Services</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>
Intakes	628	749	684	697
Sick Call	521	884	850	964
Health Assessments	164	179	166	190
Dental Exams	29	28	25	21
Inmates on Meds	206	212	164	172
Mental Health Assessments	190	210	206	232

Special Needs Activity

Monthly Averages-Patients

<u>Special Need</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>
Asthma/COPD	9	8	8	20
Diabetes	8	13	10	26
Dialysis	0	1	1	0.3
HIV	7	5	4	7
Pregnancy	3	2	2	2
Hypertension/Cardiovascular	24	36	31	60
Seizure Disorder	8	7	4	6
MRSA	4	6	5	7

Infirmary/Off-Site Activity
 Monthly Averages

Special Need	2004	2005	2006	2007
ER Trips	2.5	4.0	2.8	2.0
Hospital Admissions	0.5	2.3	1.4	0.7
Hospital Days	3.8	5.4	2.9	3.3
Infirmary Admissions	2.5	5.4	3.0	1.0
Safekeeping Admissions	0.5	0.6	0.8	1.7
Safekeeping Days	13.5	9.4	16.2	15.0

Continuing Goals for Durham County

Focus on:

- Continuing stabilization of staff
- Continuing to improve communications and operations at Youth Home
- Maintaining National Commission on Correctional Health Care (NCCHC) accreditation as well as reaccreditation in 2008
- Strengthening relationship with correctional staff
- Expanding community involvement
- Improving inmate education
- Expanding correctional staff education
- Maximizing use of infirmary

Total Medical Costs

- FY 2001-\$1,287,608
- FY 2002-\$1,518,057
- FY 2003-\$1,714,596
- FY 2004-\$2,588,450
- FY 2005-\$2,079,981
- FY 2006-\$2,189,479
- FY 2007-\$2,294,867
- FY 2008-\$2,498,800—Proposed

Per Inmate Per Day Costs

Year	ADP	Total	PIPD
2004	458	\$2,588,450	\$15.48
2005	504	\$2,079,981	\$11.31
2006	534	\$2,189,479	\$11.23
2007	565	\$2,294,867	\$11.13
2008*	620	\$2,498,800	\$11.04

Medical Expense (Off-Site Costs)

- FY 2001-\$ 231,363
- FY 2002-\$ 551,256
- FY 2003-\$ 724,775
- FY 2004-\$1,436,355

- FY 2005-\$ 332,221
- FY 2006-\$ 328,424
- FY 2007-\$ 339,982 (Annualized)

Cost Proposal

Proposed Annual Cost

Base Price: \$2,498,800-Year One Price

Aggregate Cap providing “worst case” protection for County

Base Cost: \$2,498,800

Per Diem (over 620): \$2.78

This option allows the County to budget knowing a worst case scenario which we understand to be your preference

Worst Case: \$2,498,800 + \$100,000= \$2,598,800

Aggregate Cap – Proposed 2008

Over \$625,000—All CCS Risk

Over \$125,000—80/20 Risk Split

(Durham—\$100,000 Risk

CCS—\$25,000 Risk)

\$500,000—CCS Risk (50/50 sharing if excess)

Includes catastrophic reinsurance at CCS’ cost to prevent one catastrophic claim absorbing a significant portion of cap dollars

Chairman Reckhow thanked Mr. Cummiskey for his presentation.

Directive

Inform individuals to reapply for Medicaid if incarcerated more than 48 hours.

Durham Workforce Development Board Annual Report

Kevin Dick, Workforce Development Administrator, presented the following Durham Workforce Development Board Annual Report as required by the City-County Consortium Agreement, Sec X:

Durham Workforce Development Board

- Assuming a leadership role in promoting vocational and technical education in Durham targeted to key growth occupations.
- Advocating for expanded public investment (local, state, and federal) in Durham.
- Improving information dissemination about regional opportunities for job seekers, businesses, service providers, and community leaders.

- Developing and seeding initiatives that offer career ladders for workers currently earning below the living wage.
- Targeting WIA investments in: (a) high growth industries and occupations; (b) growth industries with transitional job opportunities; and (c) small- to medium-sized enterprises in targeted industries.
- Using Workforce Development Board controlled resources to leverage other investments in these priorities.

The Workforce Development System

- Through the Durham JobLink Career System, services are provided to:
 - Help unemployed and under-employed Durham County residents obtain the career counseling, training, job placement, and job retention assistance they need to enter and maintain careers that pay a living wage (Better Jobs/Better Wages);
 - Help professional job seekers obtain mid- to high-level career opportunities in our four high-growth priority industries—health care, computer systems/software integration, higher education, and bioscience (High Skills/High Wages);
 - Serving low-income youth between the ages of 14 and 21 by providing or connecting them with case management, supportive services, academic skills building opportunities, life skills, mentoring, career exploration, and job opportunities (Youth Programs); and
 - Meet the needs of Durham County businesses by providing them with pre-screened, well-qualified applicants with up-to-date and comprehensive labor market information, job fair/recruitment event coordination, and access to capital and manpower that help fulfill their human resource and professional development needs (Business Services).

Durham JobLink Career Center Initiatives

Business Services

- Six job fairs were held this year with over 1,166 Durham residents seeking employment opportunities with over 72 businesses.
- Filled 1,629 job orders from Durham County businesses through the JobLink Career Center.
- Held targeted recruitment for Honey Baked Ham in which 65% of their holiday and full-time employment needs were filled.
- Provided Grants to five Durham businesses to help them train existing staff.
- Small business initiatives in City have targeted neighborhood redevelopment areas.

Business Services and High Skill/High Wages

- Held targeted job fair for 52 Palmetto GBA employees that were laid off from their jobs with employers such as AICPA, UNC Health Care System, ACC Staffing, and Blue Cross Blue Shield of NC. Within 2½ months, over 20% of participants were offered jobs with those businesses.

- Held Healthcare forum for area healthcare businesses including Treyburn Healthcare, Durham Tech., Durham VA Medical Center, and five divisions of the Duke Healthcare System.
- Held Bioscience Forum that included companies such as Biogen Idec, BD Sciences, GlaxoSmithKline, Eisai, and Quintiles International. Companies are expected to hire between 1,000 and 1,500 individuals within the next year.
- Nortel Networks Inc. awarded \$36,800 to provide Six Sigma training.
- Sanmina-SCI USA Inc. awarded \$33,000 to provide Lean Six Sigma training.

Better Jobs/Better Wages

- 79 Hurricane Katrina Re-locators have completed program and were placed in jobs at an average wage of \$11 per hour; seven were placed into training.
- Four out of every five low-income adults or laid-off workers surveyed by the State found services from good to excellent.
- 85% of low-income adults retained in employment; 90% of laid-off workers.
- Average earnings change for low-income adults right before and right after program - \$4,286.
- Average earnings change for laid-off workers right before and right after program - \$672.
- 156 Ex-Offenders Served. 101 Placed in Employment and/or Training; placement wages average \$8.25 per hour.
- The ex-offender program provided services to 156 ex-offenders in Durham County
 - Services include resume preparation, interviewing skills, explaining criminal histories to employers, case management, and job referrals to “offender-friendly employers”.
- 101 were placed into employment or training.
- The R.E.P.A.I.R. (Repair Entrepreneurial Partnerships Aimed at Individual and Community Restoration) project provided ex-offenders an opportunity to gain classroom and on-site training in the construction trades. While in this program, participants received a weekly stipend of \$250 per week.
- Launched a new quarterly roundtable initiative for organizations that provide services to ex-offenders (i.e. employment, education/training, probation/parole, substance abuse, housing) to share information about training opportunities, job development with businesses that hire ex-offenders.

Youth Programs

- A Spring Youth Forum and Job Fair were held in March 2006. Over 1,000 youth spoke about topics that were affecting their lives such as school issues, employment, and activities for youth.
- 372 of those described above were placed into employment for the Mayor’s Summer Youth Program. The Office of Economic and Workforce Development hired 66 students to work throughout the city and in various non-profit agencies making \$6.50 per hour for 30 hours per week.
- Forged new partnerships with the System of Care and the JCPC Gang Intervention Team.

- Continued In-School Youth Mentoring and Life Skill Enrichment Programs (Working Hard on Achieving Program) for 12 participants.
- 116 Youth Participants served from July 1, 2005 to June 30, 2006.

Upcoming Initiatives and Core Focus Areas for the DWDB

High Growth Industries

- Pursuing the jobs
- Developing a responsive agenda to meet the needs of the firms
- Integrating information, awareness, and curriculum throughout the WD system by working with our partners
- Career Ladders
- Business Driven

Transitional Occupations

- Customer Service (Sales & Services)
- Trade Initiative
- Hospitality
- Ex-Offender

Customer-Driven JobLink Center

Valued by the business community and seen as Responsive by the job seeker

High Performing Programs to Produce Better Jobs and Better Wages

- Strong partnership with providers
- Clean monitoring reports
- Exceed or meet all performance indicators
- Strong fiscal agent
- Benchmark best practices

Youth Initiatives

- Perfect the Framework Provider Model
- Drive results
- Empower the Youth Council with up-to-the-minute information that helps them partner effectively in the community
- Holton School
- Mayor's Summer Youth
- WHOA

Mr. Dick answered questions raised by the Board.

Chairman Reckhow thanked Mr. Dick and staff for the presentation.

Progress Report from Durham Affordable Housing Coalition (DAHC) on Implementation of Durham's 10-Year Results Plan to End Homelessness and Introduction of Project Staff

Heidi York, Assistant County Manager, introduced this item by stating that at the October 2006 Commissioner Worksession, a memorandum of agreement was entered into by the City, the County, and Triangle United Way for the implementation of the 10-Year Plan to End Homelessness. As stated in the Agreement, United Way entered into a contract with an implementing agency, the Durham Affordable Housing Coalition, selected through a competitive RFP process to meet the measurable and time-bound deliverables of the 10-Year Plan to End Homelessness. Triangle United Way serves as a pass-through for funding from the County and City to the DAHC monitors their progress. The Executive Team, with assistance from Triangle United Way, will provide a mid-year and an annual report to both the County Commissioners and the City Council.

Rich Lee, Director of the Affordable Housing Coalition, stated that on March 1, 2007, Durham Affordable Housing Coalition (DAHC) began work to coordinate implementation of Durham's 10-Year Results Plan to End Homelessness. He reported the following highlights for the period March 1 through May 15, 2007:

- Assisted The Durham Center and Housing for New Hope to secure a \$644,280 two-year State grant to create a *Housing Support Team* which will provide housing support coordination services to homeless individuals and families with mental illness.
- Completed hiring of full-time staff to work on Durham's 10-Year Plan: Edythe Thompson (*Project Director*) and Lanea Foster (*Resource Specialist*). They started work on May 15 and are housed temporarily at The Durham Center. A part-time Administrative Assistant will be hired later this summer.
- Secured \$5,465 Technical Assistance grant from the North Carolina Interagency Council for Coordinating Homeless Programs to: (1) help develop an initial marketing plan to promote Durham's 10-Year Plan and (2) cover travel expenses to visit Knoxville, Tennessee to learn about their successes and challenges in implementing their 10-Year Plan.
- Submitted application to Triangle United Way to fund Durham to host a "Project Homeless Connect" event—a one-day, one-stop engagement event pioneered in San Francisco that is recognized as a best practices initiative. The Durham event will be coordinated with similar events planned in Wake and Orange Counties on October 25, 2007 (**tentative date*).
- Completing assessment of City and County Department capacity to carry out implementation of the 10-Year Plan. This includes surveying Departments as well as meeting with staff at key Departments: The Durham Center, DSS, and Department of Community Development (**In Process*).
- Secured co-chairs for Results Teams and scheduled initial set of meetings (**In Process*):
 - > Housing: Jack Preiss Housing for New Hope
 Ray Eurquhart Southside Neighborhoods
 - > Access: Jennifer Sosensky Duke University Medical Center

- > Income: Julia Gamble Lincoln Community Health Center
Kim Gipson Urban Ministries of Durham
John Parker Good Work, Inc.
- > Prevention: Gudrun Parmer Criminal Justice Resource Center
Lynn Holloway Durham Rescue Mission
- Participated in Adult System of Care planning sessions co-hosted by The Durham Center and County Dept. of Social Services. Also participated in work group sessions to identify target population to be served: homeless persons and persons at risk of homelessness who are frequent users of emergency services (**In Process*).
- Coordinating RBA Minigrant-funded technical assistance project to assist Urban Ministries of Durham and the Durham Rescue Mission to enter data into Durham's Homeless Management Information System (HMIS) which is part of the County's Community Assistance Data Base (**In Process*).

Directive

In future presentations, incorporate the collaborations with Lloyd Schmeidler, Executive Director, Urban Ministries of Durham, and System of Care.

Budget Meeting Schedule Request

Per a request by Vice-Chairman Heron, the County Manager verified the dates and times of the upcoming Budget Worksessions.

Adjourned

There being no further business, Chairman Reckhow adjourned the meeting at 11:48 a.m.

Respectfully Submitted,

Angela M. McIver
Staff Specialist
Clerk to the Board's office